

## Message Text

CONFIDENTIAL

PAGE 01 STATE 099968  
ORIGIN NEA-10

INFO OCT-01 ISO-00 ONY-00 SS-15 SSO-00 /026 R

DRAFTED BY NEA/ARN:MDRAPER:JFC  
APPROVED BY NEA/ARN - MR. DRAPER  
DESIRED DISTRIBUTION  
NEA DISTRIBUTION ONLY  
-----070171 190203Z /73  
O 190152Z APR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY AMMAN IMMEDIATE

C O N F I D E N T I A L STATE 099968

STADIS////////////////////  
FOR PICKERING FROM NEA/ARN, DRAPER

E.O. 11652: GDS

TAGS:MASS, JO, US

SUBJECT: TOW MISSILES

REF: AMMAN 3222

1. THIS AN UNCLEARED AND UNCOORDINATED MESSAGE, BUT I WANT TO TRY OUT AN IDEA OR TWO WITH YOU AS WE PURSUE A PRAGMATIC RESOLUTION OF THIS PROBLEM.
2. IT SEEMS TO ME THAT JORDAN SHOULD BE ASKED TO SWALLOW A 2.5 PERCENT DUD OR DEFECTIVE RATE FOR TOWS, JUST AS THE U.S. ARMY AND OTHER CUSTOMERS MIGHT HAVE TO FACE. AS ANY BATTLEFIELD OR FIRING RANGE WILL SHOW, THERE ARE ALWAYS ARTILLERY, BOMB, AND MISSILE DUDS.
3. BELIEVE WE SHOULD, HOWEVER, COMPENSATE JORDAN SATIS-  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 099968

FACTORILY FOR ANY DEFECTS GOING BEYOND THE 2.5 PERCENT RATIO, WHICH HAS NOW BEEN EXCEEDED WITH 17 MISSILES OUT OF 648. PERHAPS WE CAN WORK OUT A SYSTEM FOR REGULAR, PERIODIC INSPECTIONS OF THIS LOT BY THE JORDANIANS, AND THE U.S. WOULD COMPENSATE APPROPRIATELY, DRAWING ON UNUSED MAP MONEY FROM OTHER PROGRAMS.

4. AT SAME TIME, HOWEVER, WE WILL HAVE TO BUILD INTO THE

ARRANGEMENTS A JORDANIAN UNDERSTANDING THAT TOW MISSILES HAVE A SHELF LIFE, WHICH IN THIS LOT MAY BE A MINIMUM OF FIVE YEARS. IN U.S. MILITARY ORGANIZATIONS, WHEN SUCH ITEMS BEGIN TO COME TO END OF THEIR SHELF LIFE, THEY ARE FIRED IN TRAINING EXERCISES, OR ORDERS ARE PLACED FOR REPLACEMENTS, OR BOTH. IN SHORT, THERE HAS TO BE A PRACTICAL UNDERSTANDING WITH THE JORDANIANS THAT TOW MISSILES ARE NOT IMMORTAL AND THAT THE PERCENTAGE OF DUDS OR DEFECTIVES MAY WELL INCREASE AFTER A SPECIFIED SHELF LIFE, AFTER WHICH WE WOULD NOT COMPENSATE JORDAN.

5. WE HAVE NOT GONE INTO ALL THE TECHNICAL ASPECTS, AND THE FOREGOING REFLECTS A LAYMAN'S CONCEPT OF HOW WE MIGHT DEAL WITH THIS PROBLEM. AT SAME TIME, WE RECOGNIZE THE NEED FOR THE JORDANIAN RANK-AND-FILE SOLDIER TO HAVE CONFIDENCE IN HIS EQUIPMENT, AND IT MAY BE A GREATER PROBLEM THERE THAN IN CERTAIN OTHER COUNTRIES. WOULD APPRECIATE YOUR THOUGHTS. CHRISTOPHER

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MISSILES, NEGOTIATIONS, MILITARY SALES, FINANCIAL CONTRIBUTIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 apr 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE099968  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** MDRAPER:JFC  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780166-0916  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:**  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780439/aaaabgtx.tel  
**Line Count:** 82  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 624b01ab-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** ONLY, STADIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** ONLY, STADIS  
**Reference:** 78 AMMAN 3222  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 01 aug 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2913885  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TOW MISSILES  
**TAGS:** MASS, JO, US  
**To:** AMMAN  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/624b01ab-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014